

BLACKWING

FULL-TIME JOB OPENING ACCOUNT MANAGER

Blackwing is hiring a full-time Account Manager for its family of lifestyle brands. This position reports directly to the Sales Manager while working closely with all members of a growing team dedicated to building the customer base of an iconic brand.

An ideal candidate will be able to prospect and manage an existing account base as well as develop new business. Candidates must have excellent verbal and written communication skills. A successful candidate will be able to:

- Meet and exceed sales goals.
- Secure new business in highly competitive situations.
- Motivate themselves and stay organized.
- Travel overnight on occasion.
- Work independently.
- Communicate effectively in person, on the phone and in writing.
- Develop and maintain strong brand and product knowledge.
- Tell stories well.
- Maintain a positive attitude and willingness to learn.

Details and Benefits:

- Full-time salaried position in a fun working environment that fosters creative thinking
- Platinum healthcare package (medical, vision and dental)
- 401k program with employer match
- Flexible time off policy
- Paid skill training

To apply, send resume and portfolio to Careers@Blackwing602.com

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WHO IS BLACKWING?

Blackwing pencils were favored by award-winning creators throughout the 20th century. Despite a cult following, Blackwing pencils fell victim to a cost cutting culture in the 1990s and were discontinued. That didn't stop devotees from paying as much as \$40 per pencil to seize unused stock. In 2010, Stockton company Cal Cedar drew from nearly a century of experience to bring Blackwing pencils back for a new generation of writers, artists, and others seeking a more natural existence.



Blackwing has been featured by the *Wall Street Journal*, the *New Yorker*, *Vogue Magazine*, to name a few. They can be found at over 1,000 stores worldwide, including bookstores, hardware stores and lifestyle shops.

VOGUE

THE WALL STREET JOURNAL
WSJ

THE
NEW YORKER

GEAR PATROL

WHO ARE WE LOOKING FOR?

We are looking for **Ambitious, resourceful** and **creative** professionals who want to help build something great.

For more information, please email to Careers@Blackwing602.com.

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